



An **AEP** Company

TAKE CHARGESM

Appalachian Power's Commercial and Industrial Program Incentive Guide

Questions?

If you have questions or want to learn more, call **888-261-4567**, email takecharge-business@clearResult.com or visit [TakechargeVA.com/business](https://www.TakechargeVA.com/business).

The lists mentioned are partial; other projects may be eligible, pending approval.

Version 2 - 012019

REPLACE INTERIOR HID

Replace High Intensity Interior Fixtures - Rebate per fixture

Note: Rebates are available for replacing HID fixtures in other building types as well. Rebates will vary by typical lighting hours of use.

REPLACE 150W HID (INTERIOR)

NEW FIXTURE TYPE	WAREHOUSE/ INDUSTRIAL	RETAIL	GROCERY	HEALTH	OFFICE	EDUCATION
100W LED	\$23.42	\$23.36	\$33.18	\$13.34	\$13.54	\$19.13
50W LED	\$36.44	\$36.34	\$51.62	\$20.75	\$21.06	\$29.76

REPLACE 175W HID (INTERIOR)

NEW FIXTURE TYPE	WAREHOUSE/ INDUSTRIAL	RETAIL	GROCERY	HEALTH	OFFICE	EDUCATION
100W LED	\$29.93	\$29.85	\$42.40	\$17.04	\$17.30	\$24.45
50W LED	\$42.94	\$42.83	\$60.84	\$24.45	\$24.82	\$35.08

REPLACE 250W HID (INTERIOR)

NEW FIXTURE TYPE	WAREHOUSE/ INDUSTRIAL	RETAIL	GROCERY	HEALTH	OFFICE	EDUCATION
150W LED	\$37.74	\$36.34	\$53.46	\$21.49	\$21.82	\$30.83
100W LED	\$50.75	\$49.32	\$71.90	\$28.90	29.34	\$41.46
75W LED	\$57.26	\$55.81	\$81.11	\$32.60	\$33.10	\$46.77
54W LED	\$62.72	\$61.27	\$88.86	\$35.72	\$36.26	\$51.24

REPLACE 400W HID (INTERIOR)

NEW FIXTURE TYPE	WAREHOUSE/ INDUSTRIAL	RETAIL	GROCERY	HEALTH	OFFICE	EDUCATION
4-lamp, T5HO (234W)	\$105.14	\$104.10	\$148.95	\$59.87	\$60.78	\$85.89
200W LED	\$67.15	\$66.20	\$95.12	\$38.24	\$38.42	\$54.85
150W LED	\$80.16	\$79.18	\$113.56	\$45.65	\$46.34	\$65.48
100W LED	\$93.17	\$92.16	\$131.99	\$53.06	\$53.86	\$76.11

REPLACE 1000W HID (INTERIOR)

NEW FIXTURE TYPE	WAREHOUSE/ INDUSTRIAL	RETAIL	GROCERY	HEALTH	OFFICE	EDUCATION
400W LED	\$175.67	\$175.23	\$250.72	\$100.78	\$102.31	\$144.57
300W LED	\$201.70	\$201.19	\$287.59	\$115.60	\$117.35	\$165.83

REPLACE T12s & T8s

Replace T12s and T8s - Rebate per fixture

Note: This table was built using a 4-lamp, 112W T8 fixture. Higher or lower existing total fixture wattages would change the rebate amounts. Higher or lower new total fixture wattages from the ones listed would change the rebate amount as well. In general, projects with the largest wattage reductions will have the largest rebates. Rebate amounts vary due to kilowatt-hour (kWh) savings differences in different building spaces and types.

REPLACE OR RETROFIT AN 8', 2-LAMP T12 HO FIXTURE (160W)							
NEW FIXTURE TYPE	WAREHOUSE/ STORAGE	INDUSTRIAL	RETAIL	GROCERY	HEALTH	OFFICE	EDUCATION
82W LED Fixture	\$17.67	\$19.90	\$20.25	\$28.76	\$11.56	\$11.74	\$16.58
(4) 48" 18W LED Tubes (using external driver - 72W total)	\$19.93	\$22.45	\$22.84	\$32.45	\$13.04	\$13.24	\$18.71

REPLACE OR RETROFIT AN 8', 2-LAMP T8 FIXTURE (109W)							
NEW FIXTURE TYPE	WAREHOUSE/ STORAGE	INDUSTRIAL	RETAIL	GROCERY	HEALTH	OFFICE	EDUCATION
(4) 48" 15W LED Tubes (using existing ballast - 70W total)	\$8.83	\$9.95	\$10.12	\$14.38	\$5.78	\$5.87	\$8.29
(4) 48" 15W LED Tubes (using external driver - 60W total)	\$11.10	\$12.50	\$12.72	\$18.07	\$7.26	\$7.32	\$10.42

REPLACE OR RETROFIT A 4', 2-LAMP T8 FIXTURE (65W)							
NEW FIXTURE TYPE	WAREHOUSE/ STORAGE	INDUSTRIAL	RETAIL	GROCERY	HEALTH	OFFICE	EDUCATION
(2) 48" 15W LED Tubes (using existing ballast - 40W total)	\$5.66	\$6.38	\$6.49	\$9.22	\$3.71	\$3.76	\$5.32
(2) 48" 15W LED Tubes (using external driver - 30W total)	\$7.93	\$8.93	\$9.09	\$12.90	\$5.19	\$5.27	\$7.44
35W LED Fixture	\$6.80	\$7.65	\$7.79	\$11.06	\$4.45	\$4.57	\$6.38

REPLACE OR RETROFIT A 2'X4', 4-LAMP T8 FIXTURE (118W)							
NEW FIXTURE TYPE	WAREHOUSE/ STORAGE	INDUSTRIAL	RETAIL	GROCERY	HEALTH	OFFICE	EDUCATION
(4) 48" 15W LED Tubes (using existing ballast - 70W total)	\$10.87	\$12.25	\$12.46	\$17.70	\$7.11	\$7.22	\$10.20
(4) 48" 15W LED Tubes (using external driver - 60W total)	\$13.14	\$14.80	\$15.06	\$21.38	\$8.60	\$8.73	\$12.33
50W LED Fixture	\$15.40	\$17.35	\$17.65	\$25.07	\$10.08	\$10.23	\$14.46
35W LED Fixture	\$18.80	\$21.18	\$21.55	\$30.60	\$12.30	\$12.49	\$17.65

REPLACE 2' X 2' T-8 U-LAMP FIXTURE (60W)							
NEW FIXTURE TYPE	WAREHOUSE/ STORAGE	INDUSTRIAL	RETAIL	GROCERY	HEALTH	OFFICE	EDUCATION
30W LED Fixture	\$6.80	\$7.65	\$7.79	\$11.06	\$4.45	\$4.51	\$6.38

REPLACE EXTERIOR FIXTURES

METAL HALIDE, MERCURY VAPOR, HIGH-PRESSURE SODIUM SWAP-OUTS	INCENTIVE PER FIXTURE
150W to 75W LED	\$20.72
150W to 50W LED	\$25.23
150W to 25W LED	\$29.73
175W to 100W LED	\$20.72
175W to 75W LED	\$25.23
175W to 50W LED	\$29.73
250W to 125W LED	\$30.63
250W to 100W LED	\$35.14
250W to 75W LED	\$39.64
400W to 200W LED	\$46.49
400W to 150W LED	\$55.50
400W to 100W LED	\$64.51
1000W to 400W LED	\$122.54
1000W to 300W LED	\$140.56
1000W to 200W LED	\$158.58

REPLACE EXIT SIGNS

Replace Exit Sign with (2) 15W Incandescent Bulbs	
LED Exit Sign (3W)	\$11.83 for all building types

See the wide variety of energy efficiency programs offered to you
by **Appalachian Power** at **TakeChargeVA.com**



TAKE CHARGE™

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